Would you climb Everest **without a Sherpa?**

Selling Is Likely a Once in a Lifetime Event

Physician-owners and executives are inundated by companies who want to partner with your surgical facility or group practice. Today, there is more demand than ever for successful healthcare practices and surgical facilities.

For owners this is likely the only time you will go through a sales process. This puts you at a significant disadvantage when dealing with buyers who are experienced in negotiating and managing these complex and time consuming transactions.

The absolute best way to ensure you realize an exceptional outcome is to engage advisors who will represent your best interests through the entire process and who will do so in a manner that is in alignment with your objectives.

When it's time to navigate the sale of your group practice or surgery center, hire an expert who knows the way

Strategic Transactions

For over 20 years our industry leading team has leveraged the knowledge, experience and expertise that comes from successfully managing transactions of over 300 group practices, surgery centers and surgical hospitals. We ensure that our clients end up with the best possible financial and non-financial outcomes when selling an interest in their practice or ASC business.

Trusted Advisors

Our senior team combines over 100 years of experience in healthcare and strategic healthcare transaction, bringing an unmatched level of expertise to every single client. We strive to clearly understand your goals and objectives and then execute a customized process that is designed to achieve your objectives and represent your best interests. We advise clients in an open and transparent manner and involve them in every step of the process.

Formerly ASCs Inc.
Physician Transaction ADVISORS

www.healthcarePTA.com

Connecticut • Missouri • Louisiana • Colorado

Physician Transaction Advisors, formerly ASCs Inc.

Physician Transaction Advisors, previously known as ASCs Inc. for more than two decades, underwent a rebranding in 2023 to reflect our growth and expansion beyond the surgery center market. The company's new name more accurately represents our capabilities and the diverse range of work we do with group practices of all sizes.

Are You Considering a Strategic Partnership?

Why Physician-Owners & Executives Choose Physician Transaction Advisors to Represent Them

Industry Leader

Physician-owners of surgical centers and physician group practices have selected Physician Transaction Advisors to manage more than 300 time consuming and complex sales transactions.

Proven Process

Starting with gaining a deep understanding of our client's organization and objectives, we create a customized plan and follow a strictly disciplined process that ensures our client's goals are realized.

Competitive Environment

The only way to get the maximum value for your business assets, from both a financial and non-financial perspective, is to run a competitive process involving the most likely and qualified prospective buyers. Even if you already know who you would like to partner with, a competitive process will yield the best results.

Experienced Team

The Physician Transaction Advisors team is the most experienced in the entire industry with over 100 years of diverse healthcare leadership experience. By applying the accumulated knowledge from working with hundreds of practices and surgical facilities we bring an unmatched level of expertise to every engagement.

Buyer Network

Our vast local, regional and national network of buyers includes strategic organizations, hospitals, private equity backed firms and other investors that we qualify and engage in evaluating as potential strategic partners for your organization.

Exceptional Results Guaranteed

Our "at-risk" process means there is simply no cost or any obligation to proceed with a transaction unless you get the financial and non-financial outcome you expect.

Key Transaction Considerations

There are a multitude of reasons for **physician-owners** to consider a strategic transaction. It provides senior partners with an opportunity to transition ownership and realize a significant liquidity event while remaining actively engaged. For younger physicians the right partnership may be just the right vehicle they need to grow, take on leadership roles and equity positions in an even more dynamic and profitable organization.

In addition, many of the challenges that **independent organizations** are faced with may be better addressed as part of a larger organization. These include some or all of the following: expansion capital and resources, physician recruitment and retention, improved payor contracts, revenue cycle management, supply cost reduction, IT, HR and marketing support, help with budgeting and credentialing issues, along with a variety of other areas that executives and organizations are challenged with today.

Risk Free Process

Physician Transaction Advisors runs a risk-free process, meaning there is no cost or obligation to consummate a transaction unless clients (physician owners) get the results that they want. Our risk-free process gives physicians the ability to fully evaluate potential partners and understand how the market values their organization. PTA is not an investment banker or a broker. We are physician advocates and advisors, working transparently to ensure the financial and non-financial goals of our clients come first and are met through a successful transaction process.

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