Realize Maximum Value

for your Group Practice, Surgical Facility, or Medical Real Estate

Selling Is Likely a Once in a Lifetime Event

Physician-owners and executives are inundated by companies who want to partner with your surgical facility/practice or purchase your medical real estate.

For owners this is likely the only time you will go through a sales process which puts you at a significant disadvantage when dealing with buyers who have experience in negotiating and managing these complex and time consuming transactions.

The best way to realize an exceptional outcome from a financial and non-financial perspective is to run a highly disciplined and competitive process, which is exactly what **Physician Transaction Advisors** (*formerly ASCs Inc.*) can do on your behalf.

We represent physician owners

Strategic Transactions

For over 20 years our industry leading team has leveraged the knowledge, experience and expertise that comes from successfully managing transactions of over 300 group practices, surgery centers and surgical hospitals. We ensure that our clients end up with the best possible financial and non-financial outcomes when selling an interest in their practice or ASC business.

Real Estate Sales & Leasebacks

The real estate division of Physician Transaction Advisors specializes in medical property real estate and valuations, successfully managing more than $3B in transactions. By leveraging our expertise and knowledge and extensive local, regional and national buyer network, we ensure clients realize the absolute best outcome when selling their real estate.

Formerly ASCs Inc.
Physician Transaction ADVISORS

www.healthcarePTA.com

Connecticut • Missouri • Louisiana • Colorado

Physician Transaction Advisors, formerly ASCs Inc.

Physician Transaction Advisors, previously known as ASCs Inc. for more than two decades, underwent a rebranding in 2023 to reflect our growth and expansion beyond the surgery center market. The company's new name more accurately represents our capabilities and the diverse range of work we do with group practices of all sizes.

Considering Selling an Interest in Your ASC Business?

Why Physician-Owners & Executives Choose Physician Transaction Advisors to Represent Them

Industry Leader

Physician-owners of surgical centers and physician group practices have selected **Physician Transaction Advisors** (*formerly ASCs Inc.*) to manage more than 300 time consuming and complex sales transactions.

Proven Process

Starting with gaining a deep understanding of our client's organization and objectives, we create a customized plan and follow a strictly disciplined process that ensures our client's goals are realized.

Competitive Environment

The only way to get the maximum value for your business assets, from both a financial and non-financial perspective, is to run a competitive process involving the most likely and qualified prospective buyers. Even if you already know who you would like to partner with, a competitive process will yield the best results.

Experienced Team

The **Physician Transaction Advisors** team is the most experienced in the entire industry with over 100 years of diverse healthcare leadership experience. By applying the accumulated knowledge from working with hundreds of practices and surgical facilities we bring an unmatched level of expertise to every engagement.

Buyer Network

Our vast local, regional and national network of buyers includes strategic organizations, hospitals, private equity backed firms and other investors that we qualify and engage in evaluating as potential strategic partners for your organization.

Exceptional Results Guaranteed

Our "at-risk" process means there is simply no cost or any obligation to proceed with a transaction unless you get the financial and non-financial outcome you expect.

Sell & Leaseback your ASC or MOB Real Estate

To obtain the highest possible price for your real estate you need representation that can reach out to a national and regional pool of thousands of prospective buyers who have a focus on healthcare real estate.

Our industry leading real estate team has the unique ability to maximize the value of your real estate while ensuring that the value of your business assets is enhanced. We advise sellers on lease terms and rents and we design a compelling marketing package and target this network of pre-qualified national buyers who are focused on acquiring ASC/MOB real estate. Most properties that we market receive cash offers from qualified buyers within 30 days. The value we bring to this process is unique and of significant value to our clients. Sample marketing packages are available upon request.

Risk Free Process

Physician Transaction Advisors runs a risk-free process, meaning there is no cost or obligation to consummate a transaction unless clients (physician owners) get the results that they want. Our risk-free process gives physicians the ability to fully evaluate potential partners and understand how the market values their organization. PTA is not an investment banker or a broker. We are physician advocates and advisors, working transparently to ensure the financial and non-financial goals of our clients come first and are met through a successful transaction process.

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